

# Travel Journalism, Communication and Social Media

**Module 11**: 'Effective Communication Strategies in Travel: experiential storytelling'

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# 'Effective Communication Strategies in Travel: experiential storytelling'

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### Module's Outline

**Course** title "Travel Journalism, Communication and Social Media" **Module** title

"Effective Communication Strategies in Travel: experiential storytelling"

- The transformation of travel: From Impressions to Experiences
- Travel Communication: share your story
- Experiential Storytelling



# Travel (1)

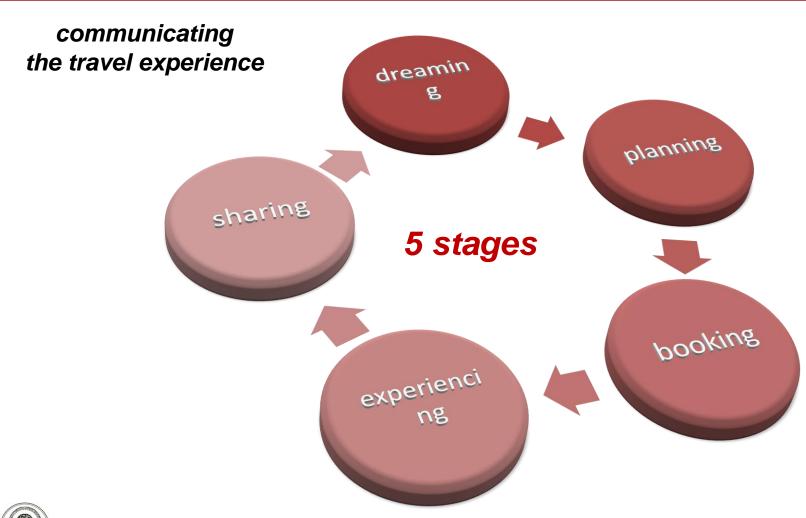
(people-centric approach / social dimension)

**Impression** 

(show, display, spectacle, attracting attention, commercial approach)



### Travel (2)





### **Travel Communication (1)**

pragmatic information

**EXPERIENCE** 

Interaction participation sharing



### **Travel Communication (2)**

#### **Techniques**

- Describe persons instead of quoting sources
- Offer experience and participatory engagement and not only information (static view)
- Communicate experience rather than viewpoints or impressions

(Scanlan, 2008)

- Be aware of the process and the participation not only the result (increase the number of travelers)
- Describe vividly instead of just summing up
- Tell and share a story ... by exploiting all the senses of the public-audience: (vision, smell, hearing, taste and sound, our sense of time, of place, of people, of drama and of meaning)



### Communicating 'Experience'

Communication doesn't happen in a vacuum.

### ...developing sustainable travel storying





communicators; truth-tellers and sense-makers

facilitators

Travel
Communicator /
Journalist
become
highly flexible

mediators; reporters / journalists

thinkers; explainers / educators



### **Experiential Travel StoryTelling**

Travel storying & travel experience

**Communication** and **Journalism** are about how people shape reality and how reality shapes people

The **fundamental questions** that guide a Communicator / Journalist are: what, who, when, where, why and how

The Travel Communicator / Journalist is the one who finds – tracks all the stories (like a compass) down that make up a place and reports/shares them in the hope that the public can understand it better

Travel Communication / Journalism is like a map; it shows us where we are in relation to the others, provides us a glimpse or a better understanding of a 'new world' / culture

The more we discover and understand these 'new worlds' / cultures, the more care we take in them and in the world [travel literacy and sustainability]



### **Communicating Experience (1)**

how do we communicate an experience?

we tell a story;
StoryTelling

a form of communication and a way of passing down knowledge and information

a story is the vehicle that takes public on an engaging journey to the fulfillment of some human need to matter.

...develop a sustainable travel storying

a **Story** is a narrative visualization, an arrangement of synchronous or bits of information that persons try to find some relevance and create connections between

a **Story** captures a moment, or the whole story of the world.

It can be a disconnected and fragmented approach: episodic, or in more general abstract context and a wide-angle approach with one plot line: thematic

[frames]



### **Communicating Experience (2)**

is
a document of
real life and
not a fictional,
pre-written
story a
screenwriter
has invented,
and it
expresses
movement

Truth and factual data, reality – based evidence and pragmatic information divorced and disconnected from Experience will always dwell in the realms of doubt

hands-on experience

Experience =
the new
currency

Storying = your
repository

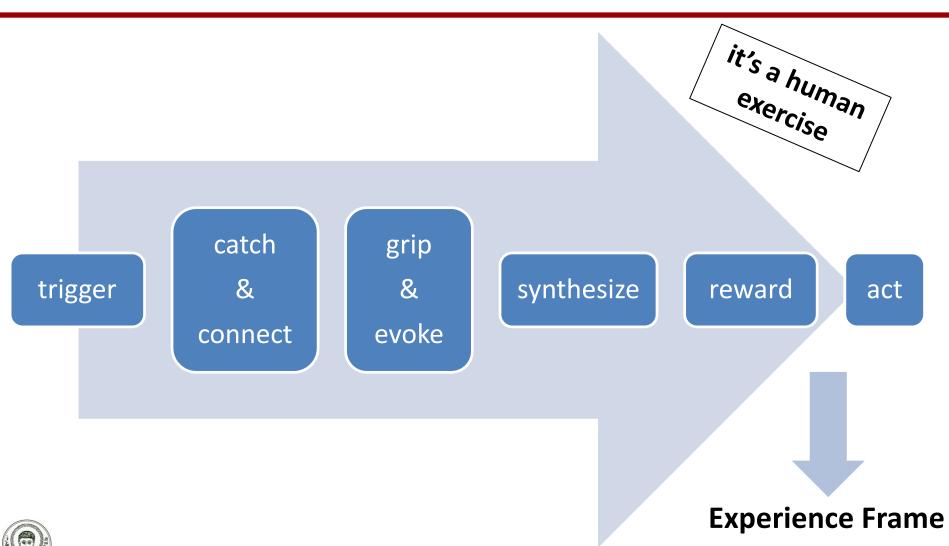
Storyteller=the
treasurer

a **Story**depends on the
communicator
/ journalist
(writer), the
medium, the
audience

a **Story** offers inspiration, incentive, education, (inter)action



# **Communicating Experience (3)**





### **Communicating Experience (4)**

how do we communicate an experiential story?





#### how do we communicate an experiential story?

components techniques

- use any kind of language (words, music, film, etc.) and expression
- communicate not only what, but also how and why
- address prospective concerns, make them anthropocentric, make a point and provide information that facilitate putting things in perspective and broader context
- layer the experience based on different levels of information and participation; make the traveler part of the story and ask how can this impact a traveler's experience
- do not propagate or embellish things, do not just list things, and in the digital era we show, we do not tell only (social media)
  - make the story location-aware using real-world locations as added-value

!!! a place is more than a landscape; is the human testimonials, the personal – political – economic – cultural forces that shape a place and its people

STORIES ARE EVERYWHERE AND ARE WAITING TO BE HEARD, TOLD/SHOWED AND SHARED



### **Experiential Storytelling (1)**

The travel communicator or the traveler is not only looking for experiences, 'experiences are everywhere;
a place and/or a community are limitless spaces
where endless series of experiences may occur'

but he/she is also longing to share these experiences with his/her friends 'I am the stories I tell;

the traveler is the whole of all his/her unique experiences of travelling life which he/she tells and shares'

and these friends of his/her, the listening public to whom the experiences are communicated to, will dream also of these experiences, and, on top of that, they will also look for similar experiences.



# 'Experience' Frame (1)

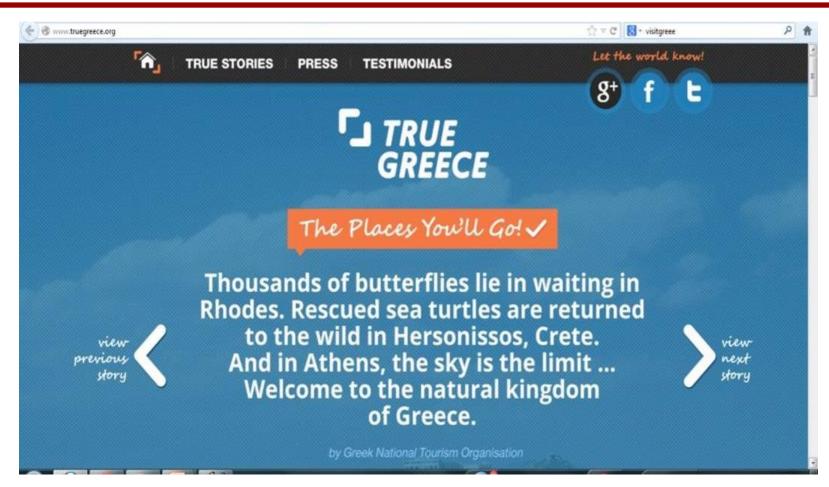


Figure 1: TRUE GREECE initiative

http://www.truegreece.org/



# 'Experience' Frame (2)

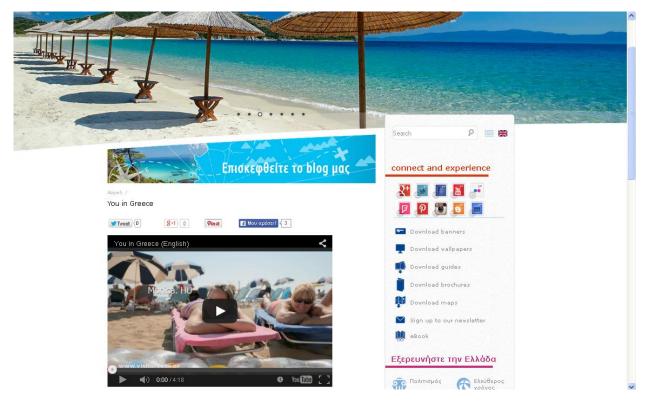


Figure 2: Video from visitgreece.gr

http://www.visitgreece.gr/el/video/you in greece
http://www.visitgreece.gr/el/video/you in athens



### 'Experience' Frame (3)



Figure 3: Visit Greece | Gods, Myths, Heroes

Visit Greece:

https://www.youtube.com/watch?v=5L0jzJTm9ug



Figure 4: Visit Greece | Gods, Myths, Heroes



### **Experiential Storytelling (2)**

It tells you a story and
leads you to want to discover it, 'dive' into it ...
to be able to see, hear, feel (all senses), ...
to really experience it.
It makes you part of the ecosystem
and leads you to want to share it...

 it is the essence of 'altogether': engaging everything (the place and its people)



# 'Experience' Frame (4)

#### Crete the island inside you

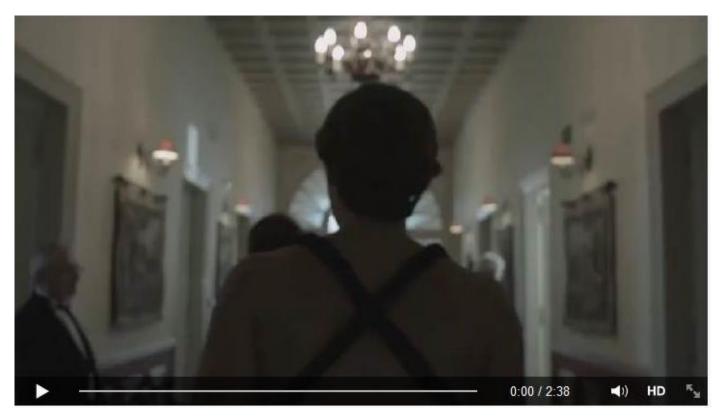


Figure 5: "Crete the island inside you"

https://www.facebook.com/video.php?v=101525 76496543915&fref=nf



### **Experiential Storytelling (3)**

It offers experiences that are created (not produced) revealing personal engagement

- An idea or theme that unfolds a story that leads to adventure (travel explorations and discoveries) [concept]
- A location with its unique characteristics (nature, culture, society and people) ... [location-based]
- ... that leads the way to experience [experience-scape]
- People that make the story and the experience come alive (local community, engaged public: travelers, visitors and by passers, locals) [characters]



### **Experiential Storytelling (4)**

 Authenticity, creativity and interaction; the elements that cultivate synergy and communication

... and, then, travel becomes experience and personal engagement, which act as key influencers, and facilitate the development of a sustainable travel storying.



### **Creative Task (1)**

Be a travel communicator;

Tell us travel stories ... from your personal travel experiences ...

Offer us a real-life testimonial with reliable information and experiences on a story line and a narrative visualization. Communicate the travel experience of yours by sharing it with us, and make us dream about the place or the community and the experience by describing it vividly. Hook us at your story theme, hold our interest in your story plot and pay us off by inspiring, motivating, educating us, and also proposing an (inter)action. Select, emphasize and present, arrange the information in a plot line, so that we can engage and interconnect to your story. Remember, it is reality-based storytelling of personal engagement. No fiction and no mediators!



### **Creative Task (2)**

Be a travel communicator, and mediator and educator;

Find, track down and share with us travel reality-based experiential stories that you consider good practices and examples of sustainable travel storying. Explain us why you think it corresponds to a good example of taking public on an engaging journey. What does the story evoke and offer from the elements of the Experience frame? How does it contribute to the creation of the authentic experiences repository and to the transition from the traditional identity of the traveler to the anthropocentric and social dimension of travel?



#### References

1: Εικόνα 1: TRUE GREECE initiative

http://www.truegreece.org/

2.: Εικόνα 2: Video from <u>visitgreece.gr</u>

http://www.visitgreece.gr/el/video/you in greece

3,4 : Εικόνα 3: Visit Greece | Gods, Myths, Heroes https://www.youtube.com/watch?v=5L0jzJTm9ug

5: "Crete the island inside you"

https://www.facebook.com/video.php?v=10152576496543915&fref=nf





### **End of Module 11**

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